



DAHUA PARTNER ALLIANCES

Connect | Convey | Explore

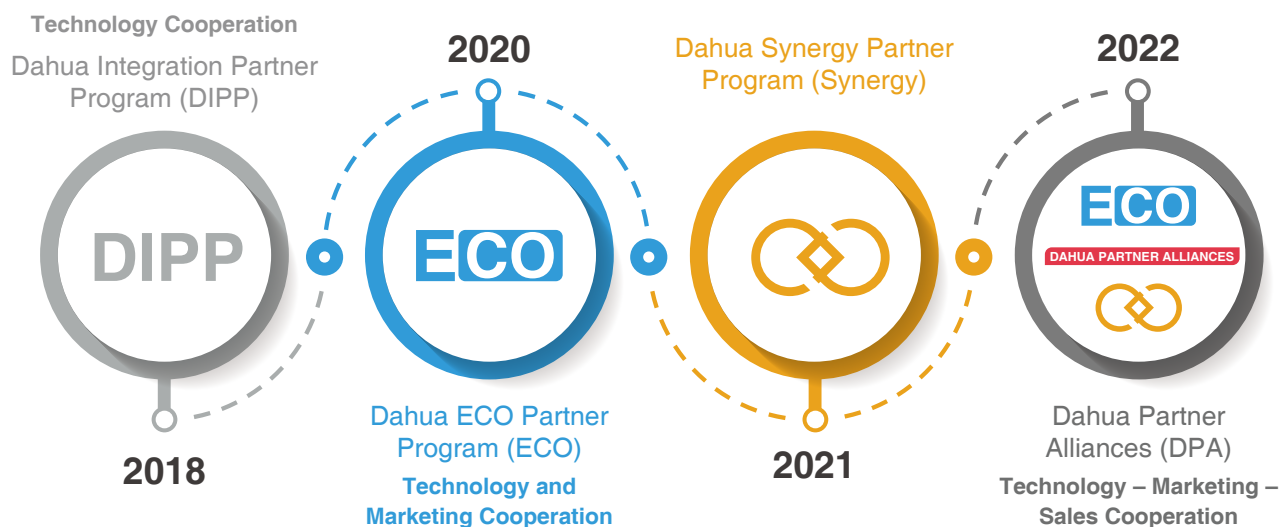
About

Technology is shaping the world of tomorrow. Societies embrace the future and adopt innovation to optimize security, safety and daily operations. Dahua Technology aims to contribute and help leading this change. With a commitment to a safer society and smarter living, Dahua Technology delivers intelligent end-to-end solutions. Connectivity plays an important role as an open mindset is key to drive quality.

The Dahua Partner Alliances is a partner community that has been created to encourage product and service compatibility with third-party companies, enabling solutions to reach a higher level of excellence.

The Dahua Partner Alliances offers two different programs: ECO Partner Program (technology partners) and Synergy Partner Program (service partners).

We Engage!



2022

A dedicated team of local partner alliance managers and HQ-based support engineers actively foster a partner engagement culture.*



125+ Partners



5 Continents



Local Ecosystem



Product Categories



Key Verticals



Advanced Technology

* Exceptions Apply

Our Programs At A Glance



ECO Partner Program

Who

Technology Partners

You commercialize Dahua compatible products via a joint partner network

Software and hardware vendors

What



Empower

- Dedicated technical support & in-depth integration
- Interoperability increase & innovation leading



Cooperate

- Showcase solutions and valuable solution content



Open

- Partner mapping and networking
- Commercial strategies

[Click for more info info](#)

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ecosystem@dahuatech.com

Smarter Together



Synergy Partner Program

Who

Solution & Service Partners

You customize, merge or deploy Dahua technology as part of the Dahua value chain

System integrators with own solution, software house, OEM/OBM/ODM, monitoring station

What



Technical Guidance

- Communication with Dahua technical specialist
- Product, solution and service efficiency increase



Brand Exposure

- Market visibility
- Marketing activities



Market Access

- Joint end-user approach
- Local commercial cooperation

[Click for more info](#)

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Simply Better

Development Tools

Curious about our technology? Take a look at our tools!



Dahua Hardware Open Platform

Embedding of third-party solution on Dahua hardware

[More info](#)



Dahua Bridge

Middleware for third-party integration with DSS

[More info](#)



API / SDK / Open Protocols

Integration documentation for Dahua software and hardware

[More info](#)

Partner Testimonial

Italian ECO Partner

"We have been working with Dahua for a few years now, and right from the start we have seen great professionalism and a sense of partnership. We're very grateful for their constant support. Thanks to Dahua's vast product portfolio, we were able to create successful integrations with our customers."

About Dahua Technology



Dahua Technology is a world-leading video-centric AIoT solution and service provider. Since its foundation in 2001, the company has continuously strived to create smart solutions. With a team of more than 23,000 employees and over 250 offices, Dahua provides services to its customers in more than 180 countries worldwide.



23,000+
Employees



8,000+
Patent Applications



180
Distribution Coverage
(Number of Countries
and Regions)



250+
Technical Partners



200+
Overseas Subsidiaries and
Representative Offices



No. 2*
Global Market Share

* Source: Omdia 2021 Video Surveillance Analytics Market Share Database



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* Design and specifications are subject to change without notice.

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DAHUA TECHNOLOGY

Add: No.1199 Bin'an Road, Binjiang District, Hangzhou, China. 310053
Email: overseas@dahuatech.com
Website: www.dahuasecurity.com



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Partner App



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